

Dr. med. Robert Bloch

CEO, Business economist and MD

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Swiss
Married, 3 children



Profile

- Managing Director, Head and Board of Directors in national and international companies
- Strategic, conceptual and operational across the entire spectrum from large companies to SMEs
- Agile, values-based and strong in building solid relationship networks and as a communicator

Expertise

- Executive and strategic management
- Business and management consultant
- Interim manager
- Change and transformations
- Private and public sector
- Marketing / Sales and Medical Affairs

Professional career at a glance

2022-today	agisuisse consult gmbh ▪ Partner of Ad Interim Management AG (AIM) (Longest mandate over 10 mths Executive Board Economics Dept. Canton of Zurich)	Managing Director / Founder ▪ Interim Management C-Level ▪ Organizational Consultancy ▪ Coaching ▪ Mediations (Conflict, Crisis)
2018-2022	Parexel Int'l	Vice President / Global Enterprise Leader
2015-2017	Merus Labs Int'l	Operations Leader Europe / Board of Directors
2008-2015	F. Hoffmann-La Roche	Vice President / Head Global
2000-2008 (2 years USA)	Schering-Plough / Essex Chemie AG and Wyeth Pharmaceuticals	Commercial Leader / Executive Board Member

Part-time Board activities

Co-President bso (professional association for coaching, supervision & org. consulting)
responsibilities: organizational development/ strategy, international and finance/ controlling

Professional career in detail

agisuisse consult gmbh, Zurich

2022-today

Managing Director/ Founder

- Organizational and Executive management consultant with focus on change and transformations
 - Mediations in conflict and crisis management
 - Interim management
 - Partner of Ad Interim Management AG
- Longest mandate over 10 mths:
Executive Board Office of Labor, Economics Dept. Canton of Zurich
(Management span: 30 employees, Budget CHF 100 m.)

Parexel Int'l (CH) AG, Boston, USA (Basel based)

2018-2021

Vice President / Global Enterprise Leader

- General Management as service provider of worldwide big pharma accounts
- Execution in the full spectrum from R&D to commercialization /access
- 2020 doubled revenue to CHF 100 m.
- Management span: 8 Senior Business Development Directors and interdisciplinary teams of 100+ employees
- 4 business units: Commercial, consulting, strategy / Clinical research services / Medical scientific services/ Parexel informatics (Cloud-Solutions, AI, RWE, etc)

Merus Labs International Inc., Toronto, Canada (Zurich based)

2015-2017

Operations Leader Europe / Member of the Board of Directors

- Building and expanding business operations in Europe
- Business Development with acquisition of 9 products from Novartis, Sanofi and UCB and successful sale of the company (C\$ 112 m., EBITDA C\$ 43 m.)
- Member of the governance and nomination committee

UNICEF Switzerland, Zurich

2016-2017

Director Institutional Fundraising / Member of the Management Team

- Significant building and expansion of the institutional fundraising organization in the business units, corporates, foundations, major donors, communities and legacies
- 2017 growth by 30% to CHF 25 m.

F. Hoffmann- La Roche Ltd., Basel (7 years)

2013-2015

Vice President / Global Head Established Products

- Successful general management of the department with 53 products
- Revenue CHF 10 bn., growth by 5%, 22% of Roche Group revenue
- Increased profitability by commercial deals, market expansions, expanding therapeutic indications, product optimizations, out-licensings and focused divestments
- Management span: 12 Vice Presidents / Franchise Leaders and Established Products Leadership Team with 8 interdisciplinary heads, organization of 100+ employees
- Standing member of the Basel Site Management Team, Roche Group Crisis Squad, Steering Committee Roche Building No 1 and Roche Anticounterfeit Committee
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- 2008-2013** **One year Int'l Portfolio Business Leader Established Products and two years each, Lifecycle Leader Oncology and Int'l Business Leader Oncology**
- Heading the Lifecycle and Business Teams
 - P&L responsibility for revenue up to CHF 2.5 bn.
 - Management span: 35+ employees
- Wyeth Pharmaceuticals AG, Zug**
- 2007-2008** **Business Unit Director / Member of the Management Team**
- General Management of the business unit 'Hospital and Specialty Products'
 - 4 business units: Antibiotics, vaccines, oncology and hemophilia
 - Management span: 14 employees
 - P&L responsibility for revenue of CHF 20 m.
- Schering- Plough Inc / Essex Chemie AG Lucerne (two years based in the USA)**
- 2000-2007** **Senior Global Brand Manager, Product, Medical Affairs and Sales Manager**
- Commercial strategy planning and execution
 - Budget planning, revenue up to US\$ 350 m.
 - Sustained two-digit revenue growth. Multiple product launches.
- Member of the Joint Development Committee with Johnson & Johnson
- Internships as Physician**
- 1998-2000** One year of surgery: Municipal Hospital Triemli, Zurich and one and a half year of Internal Medicine: Cantonal Hospital Graubunden / Chur (in parallel research fellow in Cardiology)

Education

- 2021-2023** Master Coaching, Supervision and Organizational Consulting, Zurich
University of Applied Sciences / Institute for Applied Psychology (ZHAW / IAP)
- Master's thesis: *"Critical size reached – and what next? Dynamic transformation of a company, stretched between profitability and agogics. A critical reflection on external consulting"* (Prof. E. Lippmann)
- 2000-2002** Postdoc in Business Management and Corporate Leadership, Private
University of Economics Zurich
- 1988-1997** Medical School, University of Zurich
- During studies: Co-Investigator Navoban Study from Sandoz. Investigator :
Prof. Dr. med. E. Allon, Head Anesthesia, University Hospital of Zurich
- Doctoral thesis *"The influence of Exercise Training on Insulin-like Growth Factor I and its Binding Proteins in Patients with Reduced Left Ventricular Function"* (PD
Dr. med. P. Dubach, Chur, and Prof. Dr. med. F. Follath, Zurich)
- 1988** Matura Type E (Economics), Zurich

Further Education

2018	Executive Program Swiss Board School, Corporate Governance, new concepts for Board members (in cooperation with the University St. Gallen, Leadership team: Prof. Dr. oec. M. Hilb and Prof. Dr. iur. R. Müller)
2017	Intensive Course on Foundation Management, Center for Philanthropy Studies, University of Basel (CEPS, Prof. Dr. G. von Schnurbein)
2015	'Update Refresher' in Internal Medicine, Zurich (Forum for Medical Education / Swiss Medical Association FMH: 40 credits from SGAM / SGIM)

Further personal data

Languages	German: first language, English and French: fluent, Italian: conversational
Interests	Family / Friends, Reading (newspapers and detective fiction), hiking in the Engadin (swiss alps), bike excursions, tennis, skiing, motorboating